## 2025 Budget Approved

|  | Program: Software | Program:Advocacy & | Program:Infrastructure | Program:General | Fundraising  | Administrative                | Total                          |
|--|-------------------|--------------------|------------------------|-----------------|--------------|-------------------------------|--------------------------------|
| Revenue                                | Development       | Education          | Support                |                 |              |                               |                                |
| Donations/Funding                      |                   |                    |                        |                 | 2,100,000.00 |                               | \$2,100,000.00                 |
| Total Revenu                           | е                 |                    |                        |                 | _,,          |                               | \$2,100,000.00                 |
| Expense                                |                   |                    |                        |                 |              |                               |                                |
| STA: Tech Debt                         | 13,567.00         |                    |                        |                 |              |                               |                                |
| STA:Zero Trust Builds                  | 208,116.00        |                    |                        |                 |              |                               |                                |
| STA:Improve CI/CD Automation           | 156,252.00        |                    |                        |                 |              |                               |                                |
| STA:DevOps                             | 130,210.00        |                    |                        |                 |              |                               |                                |
| STA:SBOM Improvements                  | 156,252.00        |                    |                        |                 |              |                               |                                |
| Laptop:Power                           | 83,200.00         |                    |                        |                 |              |                               |                                |
| Laptop:WiFi                            | 370,240.00        |                    |                        |                 |              |                               |                                |
| Laptop:Graphics                        | 41,760.00         |                    |                        |                 |              |                               |                                |
| Laptop:General                         | 279,240.00        |                    |                        |                 |              |                               |                                |
| Laptop:Virtualization                  | 31,000.00         |                    |                        |                 |              |                               |                                |
| General OS Support                     | 283,700.00        |                    |                        |                 |              |                               |                                |
| Total Personnel/Contractor Expenses (2 | 1) \$1,912,369.00 | \$292,400.00       | \$32,200.00            | \$36,400.00     | \$99,200.00  | \$264,700.00                  | \$2,637,269.00                 |
| Direct Program Expenses                | 47.000.00         |                    |                        |                 |              |                               | 47.000.00                      |
| Membership Fees (PCI)                  | \$7,000.00        |                    |                        |                 |              |                               | \$7,000.00                     |
| Total Direct Program Expense           | s \$7,000.00      | \$0.00             |                        |                 |              |                               | \$7,000.00                     |
| FreeBSD Infrastructure                 |                   |                    |                        |                 |              |                               |                                |
| Hardware                               |                   |                    | \$100,000.00           |                 |              |                               | \$100,000.00                   |
| Remote Hands                           |                   |                    | \$10,000.00            |                 |              |                               | \$10,000.00                    |
| Computer Expenses (accessories) (2)    |                   |                    | \$12,000.00            |                 |              |                               | \$12,000.00                    |
| URL & Communications                   |                   |                    | \$200.00               |                 |              |                               | \$200.00                       |
| Software                               |                   |                    | \$1,000.00             |                 |              |                               | \$1,000.00                     |
| Infrastructure Hosting Fee             | ** **             | ***                | \$2,000.00             |                 |              | ****                          | \$2,000.00                     |
| Total FreeBSD Intrastructur            | e \$0.00          | \$0.00             | \$125,200.00           | \$0.00          | 0.00         | \$0.00                        | \$125,200.00                   |
| Advocacy/Education                     |                   |                    |                        |                 |              |                               |                                |
| BSD/FreeBSD-related conference and     | \$20,000.00       | \$0.00             |                        |                 |              |                               | \$20,000.00                    |
| Summit sponsorships and at-event costs |                   |                    |                        |                 |              |                               |                                |
| Marketing Tools                        |                   | \$16,000.00        |                        |                 |              |                               | \$16,000.00                    |
| Swag                                   |                   | \$10,000.00        |                        |                 |              |                               | \$10,000.00                    |
| Travel (3)                             |                   | \$50,000.00        |                        |                 | 0.00         | ı                             | \$50,000.00                    |
| Travel grants                          |                   | \$10,000.00        |                        |                 |              |                               | \$10,000.00                    |
| Advocacy General                       |                   | \$10,000.00        |                        |                 |              |                               | \$10,000.00                    |
| FreeBSD Journal                        |                   | \$48,000.00        |                        |                 |              |                               | \$48,000.00                    |
| Website                                |                   | \$40,000.00        |                        |                 | 0.00         | \$0.00                        | \$40,000.00                    |
| Public Relations                       |                   | \$56,000.00        |                        |                 |              |                               | \$56,000.00                    |
| Total Travel & Advocac                 | y \$20,000.00     | \$240,000.00       | \$0.00                 | \$0.00          | \$0.00       | \$0.00                        | \$260,000.00                   |
| Fundraising                            |                   |                    |                        |                 |              |                               |                                |
| Fundraising Fees                       |                   |                    |                        |                 | 1,000.00     |                               | \$1,000.00                     |
| Total Fundraisin                       | g \$0.00          | 0.00               | 0.00                   | 0.00            | 1,000.00     | \$0.00                        | \$1,000.00                     |
| Office Expenses                        |                   |                    |                        |                 |              |                               |                                |
| Accounting                             |                   |                    |                        |                 |              | \$25,000.00                   | \$25,000.00                    |
| General Office Expenses                |                   |                    |                        |                 |              | \$13,000.00                   | \$13,000.00                    |
| Bank/investments fees                  |                   |                    |                        |                 |              | \$35,000.00                   | \$35,000.00                    |
| Insurance: Liability & Worker's Comp   |                   |                    |                        |                 |              | \$4,200.00                    | \$4,200.00                     |
| Legal Fees                             |                   |                    |                        | \$10,000.00     |              | \$5,000.00                    | \$15,000.00                    |
| Shipping                               |                   |                    |                        |                 |              | \$300.00                      | \$300.00                       |
| Phone Service                          |                   |                    |                        |                 |              | \$300.00                      | \$300.00                       |
| Office supplies                        | <b>\$0.400.00</b> |                    |                        |                 |              | \$200.00                      | \$200.00                       |
| Canadian Office                        | \$8,400.00        |                    |                        |                 |              | <b>\$25.00</b>                | \$8,400.00                     |
| Government fees  Total Office Expense  | s \$8,400.00      |                    |                        | \$10,000.00     |              | \$35.00<br><b>\$83,035.00</b> | \$35.00<br><b>\$101,435.00</b> |
| Tatal                                  |                   |                    | 457.400.00             |                 | 100 000 00   | 0.47 705 00                   | \$0.404.004.00                 |
| Total                                  | 1,947,769.00      |                    | 157,400.00             |                 | 100,200.00   |                               | \$3,131,904.00                 |
| % of Budget                            | 0.62              | 0.17               | 0.05                   | 0.01            | 0.03         | 0.11                          |                                |

## Notes

(1) This includes staff, long and short term

contractors - their work may cover different

expense categories

(2) Non-depreciated hardware expenses

(3) This includes all team travel

The budget is a guideline and can be adjusted accordingling depending on fundraising efforts

 $\ensuremath{\mathsf{STA}}$  funding work packages won't be broken out in accual reports

Laptop budget categories

P = Program Expenses

Approved June 10, 2025