## 2022 Budget Summary Approved

|  | Program        | Fundraising  | Administrative | Total          | Cross Check    |  |
|--|----------------|--------------|----------------|----------------|----------------|--|
| Revenue                                      | riogiam        | i unuraising | Administrative | Total          | Cross Crieck   |  |
| Donations                                    |                | 1,400,000.00 |                | \$1,400,000.00 |                |  |
| Total Revenue                                |                | 1,100,000.00 |                | \$1,400,000.00 |                |  |
| Expense                                      |                |              |                | , , ,          |                |  |
| , ,  |                |              |                |                |                |  |
| Team Compensation (1)                        | \$1,118,500.00 | \$79,500.00  | \$173,500.00   | \$1,371,500.00 | \$1,371,500.00 |  |
|  |                |              |                |                |                |  |
| Contracted Services                          |                |              |                |                |                |  |
| Accounting 6230                              |                |              | \$15,000.00    | \$15,000.00    |                |  |
| Legal Fees 6245                              | \$20,000.00    |              | \$5,000.00     | \$25,000.00    |                |  |
| Database Support 6690                        |                | 9,000.00     |                | \$9,000.00     |                |  |
| Website                                      | \$6,800.00     | 6,600.00     | \$6,600.00     | \$20,000.00    |                |  |
| Total Contracted Services                    | 26,800.00      | 15,600.00    | \$26,600.00    | \$69,000.00    | \$69,000.00    |  |
| Direct Program Expenses                      |                |              |                |                |                |  |
| FreeBSD Journal                              | \$66,500.00    |              |                | \$66,500.00    |                |  |
| Coftware Davidson ant / Additional St-ff (2) | \$350,000,00   |              |                | ¢350,000,00    |                |  |
| Software Development/Additional Staff (2)    | \$250,000.00   |              |                | \$250,000.00   |                |  |
| Membership Fees (4)                          | \$3,000.00     |              |                | \$3,000.00     | \$319,500.00   |  |
| Total Direct Program Expenses                | \$319,500.00   |              |                | \$319,500.00   | \$319,500.00   |  |
| FreeBSD Infrastructure                       |                |              |                |                |                |  |
| Hardware                                     | \$80,000.00    |              |                | \$80,000.00    |                |  |
| Computer Expenses (accessories)              |                |              |                |                |                |  |
| URL & Communications                         | \$650.00       |              |                | \$650.00       |                |  |
| Software                                     |                |              | \$10,000.00    |                |                |  |
| Infrastructure Hosting Fee                   | \$5,000.00     |              |                | \$5,000.00     |                |  |
| Total FreeBSD Intrastructure                 | \$85,650.00    | 0.00         | \$10,000.00    | \$95,650.00    | \$95,650.00    |  |
| Advocacy/Education                           |                |              |                |                |                |  |
| Conferences (3)                              | \$22,500.00    |              |                | \$22,500.00    |                |  |
| Travel grants                                | \$20,000.00    |              |                | \$20,000.00    |                |  |
| Advocacy                                     | \$20,000.00    | 2,500.00     | \$2,500.00     | \$25,000.00    |                |  |
| Travel                                       | \$50,000.00    |              |                | \$50,000.00    |                |  |
| Total Travel & Advocacy                      | \$112,500.00   | \$2,500.00   | \$2,500.00     | \$117,500.00   | \$117,500.00   |  |
| Fundraising                                  |                |              |                |                |                |  |
| Fundraising Fees                             |                | 4,000.00     |                | \$4,000.00     |                |  |
| SF Software License                          |                | 1,344.00     |                | \$1,344.00     |                |  |
| Total Fundraising                            | 0.00           | 5,344.00     | \$0.00         | \$5,344.00     | \$5,344.00     |  |
| Office Expenses                              |                |              |                |                |                |  |
| Work Management Tools                        |                |              | \$3,000.00     | \$3,000.00     |                |  |
| Insurance: Liability & Worker's Comp         |                |              | \$4,800.00     | \$4,800.00     |                |  |
| Training                                     |                |              | \$1,000.00     | \$1,000.00     |                |  |
| Phone Service                                |                |              | \$300.00       | \$300.00       |                |  |
| Office supplies                              |                |              | \$2,000.00     | \$2,000.00     |                |  |
| Foundation Offices                           | \$8,400.00     |              | \$1,200.00     | \$9,600.00     |                |  |
| Total Office Expenses                        | \$8,400.00     |              | \$12,300.00    | \$20,700.00    | \$20,700.00    |  |
| •  | • • •          |              |                |                | • •            |  |
| Total  | 1,671,350.00   | 102,944.00   | 224,900.00     | \$1,999,194.00 | \$1,999,194.00 |  |

<sup>(1)</sup> Includes salaried and long-term contractors

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<sup>(2)</sup> Includes Software Developer positions that will turn into (1)
(3) This includes conferences/summits/BSDDays

<sup>(4)</sup>This includes PCI

P = Program Expenses

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