

12/04/13

**The FreeBSD Foundation**  
**Profit & Loss**  
 January through September 2013

	Jan - Sep 13
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Contributions Income</b>	
Unrestricted	403,912.18
<b>Total Contributions Income</b>	403,912.18
<b>Total Income</b>	403,912.18
<b>Gross Profit</b>	403,912.18
<b>Expense</b>	
<b>Program Expenses</b>	
<b>Program Payroll Cost</b>	
Program Salaries	43,137.48
Program Payroll Taxes	3,369.93
<b>Total Program Payroll Cost</b>	46,507.41
<b>Project Development</b>	
Professional Staff	69,290.00
Direct Project Funding	112,610.00
<b>Total Project Development</b>	181,900.00
<b>Legal Expenses</b>	5,054.61
<b>Service Appreciation</b>	93.89
<b>Grants</b>	
Conference Sponsorship	35,189.87
Travel Grants	7,108.03
<b>Total Grants</b>	42,297.90
<b>Project Services</b>	154.71
<b>Project Equipment Shipping</b>	57.95
<b>Advocacy Expenses</b>	
FreeBSD Journal	150.00
Advocacy Expenses - Other	1,889.00
<b>Total Advocacy Expenses</b>	2,039.00
<b>Total Program Expenses</b>	278,105.47
<b>Administrative Expenses</b>	
Telephone and Conference Calls	1,175.63
Office Supplies	557.57
Postage and Delivery	914.41
Government Fees	10.00
Bank Service Charges	810.57
Meals & Entertainment	9.56
<b>Administrative Payroll Cost</b>	
Payroll Expenses	849.66
Administrative Payroll Taxes	2,091.88
Administrative Salaries	28,258.77
Administrative Payroll Cost - O...	0.00
<b>Total Administrative Payroll Cost</b>	31,200.31

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Legal Fees	216.75
Accounting	2,065.00
Administrative Contract Staff	2,280.20
Service Appreciation	540.98
Insurance	
Liability Insurance	1,608.00
Workers Comp	382.00
<b>Total Insurance</b>	<b>1,990.00</b>
Continuing Education	45.00
<b>Total Administrative Expenses</b>	<b>41,815.98</b>
<b>Fundraising Expenses</b>	
<b>Fundraising Payroll Cost</b>	
Fundraising Salaries	26,211.63
Fundraising Payroll Taxes	2,005.20
<b>Total Fundraising Payroll Cost</b>	<b>28,216.83</b>
<b>Staff &amp; Board Travel Expenses</b>	
Meals	2,088.71
Travel	13,308.28
<b>Total Staff &amp; Board Travel Expen...</b>	<b>15,396.99</b>
Website Support	6,075.00
Database Support	3,037.50
Software Licenses	336.00
Classes and Workshops	227.24
Clic&Pledge Fees	724.70
Bank Fees	74.35
DonateNow Fees	319.87
PayPal Fees	310.28
Promotional Expenses	6,175.43
Fundraising Expenses - Other	172.18
<b>Total Fundraising Expenses</b>	<b>61,066.37</b>
<b>Total Expense</b>	<b>380,987.82</b>
<b>Net Ordinary Income</b>	<b>22,924.36</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
Fidelity Unrealized Gains/Loss	610.51
<b>Credit Card</b>	
Rebate	91.33
<b>Total Credit Card</b>	<b>91.33</b>

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Dividend Earnings	18,777.99
Fidelity Capitol Gains Dist.	1,416.87
Interest Income	8.72
<b>Total Other Income</b>	<u>20,905.42</u>
<b>Net Other Income</b>	<u>20,905.42</u>
<b>Net Income</b>	<u><u>43,829.78</u></u>